

GRACELAND UNIVERSITY

Equivalency Guide Between Graceland University and AIB College of Business

Based on AIB College of Business 2007 Catalog and the Graceland University 2007-2008 Catalog.

Graceland University will accept up to 75 semester hours of transfer credit from the AIB College of Business toward a baccalaureate degree. (All AIB courses are 4.5 quarter hours = 3.0 semester hours unless noted otherwise)

Questions concerning course equivalents should be directed to the Registrar's Office at (641) 784-5187.

AIB COLLEGE OF BUSINESS

GRACELAND UNIVERSITY

Department	Title	Transfer Credit	Title
Accounting			
AC 100	Introduction to Accounting	ACCT0000	Accounting Elective (LD)
AC 200	Principles of Accounting I	ACCT0000	Accounting Elective (LD)
AC 202	Principles of Accounting II	ACCT2310	Financial Accounting
AC 220	Payroll Accounting	ACCT0000	Accounting Elective (LD)
AC 300	Federal Taxes I	ACCT4999	Accounting Elective (UD)
AC 302	Federal Taxes II	ACCT3310	Tax Accounting
AC 310	Intermediate Accounting I	ACCT4999	Accounting Elective (UD)
AC 312	Intermediate Accounting II	ACCT3360	Intermediate Accounting II
AC 313	Intermediate Accounting III	ACCT4999	Accounting Elective (UD)
AC 320	Cost Accounting	ACCT4999	Accounting Elective (UD) Meets ACCT2320 Managerial Acct
AC 321	Cost Management	ACCT4999	Accounting Elective (UD)
AC 340	Peachtree Accounting	ACCT4999	Accounting Elective (UD)
AC 342	Accounting Spreadsheet Applications	ACCT4999	Accounting Elective (UD)
AC 350	Financial Statement Analysis	ACCT4999	Accounting Elective (UD)
AC 355	Principles of Corporate Finance	ACCT4999	Accounting Elective (UD)
AC 405	Advanced Taxation	ACCT4999	Accounting Elective (UD)
AC 410	Advanced and Non-Profit Accounting	ACCT4999	Accounting Elective (UD)
AC 420	Forensic Accounting	ACCT4999	Accounting Elective (UD)
AC 430	Auditing	ACCT4100	Auditing
Business Administration			
BA 100	Principles of Management	BUAD0000	Business Administration Elective (LD) Meets intent of BUAD3320
BA 110	Principles of Marketing	BUAD 0000	Business Administration Elective (LD) BA 110 taken Fall 2000 and after meets intent of BUAD 3330
BA 130	Contemporary Leadership Theory	BUAD0000	Business Administration Elective (LD)
BA 200	Principles of Insurance & Risk Management	BUAD0000	Business Administration Elective (LD) Meets intent of BUAD3100
BA 201	Business Law I	BUAD0000	Business Administration Elective (LD)
BA 205	Human Resource Management	BUAD0000	Business Administration Elective (LD) Meets intent of BUAD3490
BA 210	Principles of Selling	BUAD0000	Business Administration Elective (LD)
BA 215	International Business	BUAD0000	Business Administration Elective (LD) Meets intent of BUAD3440
BA 220	Advertising	BUAD0000	Business Administration Elective (LD)
BA 225	Business Ethics	BUAD0000	Business Administration Elective (LD) Meets intent of BUAD3200
BA 230	Investments	BUAD0000	Business Administration Elective (LD)
BA 245	Public Relations	BUAD0000	Business Administration Elective (LD)
BA 250	Principles of Banking	BUAD0000	Business Administration Elective (LD)
BA 270	Organizational Behavior	BUAD0000	Business Administration Elective (LD)

LD = Lower Division Credit

UD = Upper Division Credit

			Meets intent of BUAD3450
Department	Title	Transfer Credit	Title
Business Administration			
BA 285	Project Management Theory & Appltn	BUAD0000	Business Administration Elective (LD)
BA 300	Managerial Communications	BUAD4999	Business Administration Elective (UD)
BA 302	Applied Strategic Marketing	BUAD4999	Business Administration Elective (UD)
BA 303	Leadership in Cultural & Global Contexts	BUAD4999	Business Administration Elective (UD)
BA 304	Labor History and Management	BUAD4999	Business Administration Elective (UD)
BA 310	Marketing Research	BUAD4999	Business Administration Elective (UD)
BA 313	Business Law II	BUAD3340	Business Law
BA 314	Leading Teams in Change	BUAD4999	Business Administration Elective (UD)
BA 315	Selected Topics in Business	BUAD4999	Business Administration Elective (UD)
BA 316	Non-Profit Management	BUAD4999	Business Administration Elective (UD)
BA 320	Credit and Collection Management	BUAD4999	Business Administration Elective (UD)
BA 323	Consumer Behavior	BUAD4999	Business Administration Elective (UD)
BA 325	Mortgage Banking	BUAD4999	Business Administration Elective (UD)
BA 327	Sales Management	BUAD4999	Business Administration Elective (UD)
BA 328	Leadership Applications	BUAD4999	Business Administration Elective (UD)
BA 330	Entrepreneurship	BUAD3400	Small Business & Entrepreneurship
BA 335	E-Management	BUAD4999	Business Administration Elective (UD)
BA 340	Direct Marketing Strategies	BUAD4999	Business Administration Elective (UD)
BA 355	Corporate Finance	BUAD4999	Business Administration Elective (UD)
BA 390	Purchasing Management	BUAD4999	Business Administration Elective (UD)
BA 400	Small Community Success	BUAD4999	Business Administration Elective (UD)
BA 450	Production & Operations Management	BUAD4400	Operations Management
BA 490	Strategic Management	BUAD4999	Business Administration Elective (UD)
General Education Core			
CM 010	College Reading	DEVL0000	Developmental Elective (LD)
CM 100	Advanced Grammar	DEVL1250	Developmental: Basics of English
CM 200	Composition	ENGL1410	Modern Rhetoric
CM 220	Speech	COMM1200	Speech Communication: An Intro
CM 245	Practical Spanish: Business Professionals	SPAN0000	Spanish Elective (LD)
CM 310	Technical Writing	ENGL3320	Advanced Comp: Technical Writing
HIST 150	Western Civilization	HIST 0020	World History elective (LD)
HU 200	Literature and the Written Word	ENGL0040	English Literature Elective (LD)
HU 210	Introduction to Film	HUMN0000	Humanities Elective (LD)
HU 220	Ethics	PHIL 0000	Philosophy Elective (LD)
MA 110	Mathematics of Personal Finance	MATH0000	Mathematics Elective (LD)
MA 120	College Algebra	MATH1280	College Algebra
MA 250	Mathematics of Business Finance	MATH0000	Mathematics Elective (LD)
MA 310	Essential Statistics	MATH4999	Mathematics Elective (UD) Meets MATH1380 Statistics
MSC 110	Music Appreciation	MUSC0000	Music Elective (LD)
SCI 100	Environmental Science	SCIE0000	Science Elective (LD)
SS 100	College Foundations	DEVL1220	Academic Success
SS 120	Sociology	SOCI1300	Introduction to Sociology
SS 130	Political Science	POLS1300	American Government
SS 200	Career Foundations	CRPL0000	Career Planning Elective (LD)
SS 240	Microeconomics	ECON 1320	Principles of Microeconomics
SS 242	Macroeconomics	ECON 1300	Principles of Macroeconomics
SS 310	Social Psychology	SOCI3310	Social Psychology
Information Technology			
CO 220	Introduction to Cisco Network Devices		Vocational/Technical
CO 222	Advanced Cisco Network Devices		Vocational/Technical

LD = Lower Division Credit
 UD = Upper Division Credit

CO 224	Designing Cisco Networks		Vocational/Technical
Department	Title	Transfer Credit	Title
Information Technology			
IT 105	Technology with Applied Communications	ITEC0000	Information Technology Elective (LD)
IT 110	Programming Logic	CPSC0000	Computer Science Elective (LD)
IT 130	Excel	ITEC1130	Microsoft Excel
IT 135	Excel and Access for Business	ITEC0000	Information Technology Elective (LD)
IT 145	Access	ITEC1140	Microsoft Access
IT 170	Webpage Development	CPSC1020	Intro to Web Page Programming
IT 174	Dream Weaver	ITEC0000	Information Technology Elective (LD)
IT 200	JavaScript Programming	ITEC0000	Information Technology Elective (LD)
IT 210	Microsoft Application Integration		Vocational/Technical
IT 230	Intro to PC Hardware & Technical Support	ITEC0000	Information Technology Elective (LD)
IT 335	Advanced Excel	ITEC0000	Information Technology Elective (LD)
MC 221	Implementing/Supporting Microsoft Windows XP Professional	ITEC0000	Information Technology Elective (LD)
MC 222	Managing/Maintaining Microsoft Windows Server 2003 Environment	ITEC0000	Information Technology Elective (LD)
MC 223	Implementing, Managing, & Maintaining a Microsoft Windows Server 2003 Services and Network Hosts	ITEC0000	Information Technology Elective (LD)
MC 225	Planning and Maintaining a Microsoft Windows Server 2003 Network Infrastructure	ITEC0000	Information Technology Elective (LD)
MC 226	Planning, Implementing & Maintaining a Microsoft Windows Server 2003	ITEC0000	Information Technology Elective (LD)
MC 228	Designing a Microsoft Windows Server 2003 Active Directory and Network	ITEC0000	Information Technology Elective (LD)
MC 230	Designing Security for Microsoft Networks	ITEC0000	Information Technology Elective (LD)
MC 240	Implementing & Managing Microsoft Exchange 2003	ITEC0000	Information Technology Elective (LD)
MC 250	Administering Microsoft SQL Server	ITEC0000	Information Technology Elective (LD)
	Office Administration		Vocational/Technical
	Realtime Reporting		Vocational/ Technical
	Travel and Hospitality Management		Vocational/ Technical
	Voice Captioning/CART Services		Vocational/Technical

Maximum of 16 semester hours of vocational/technical credit

Maximum of 6 semester hours developmental credit

This document is subject to revision if changes occur in either college catalog.

[Revised August 23, 2007]